



**COIL  
PETROLEUM**

Company Profile



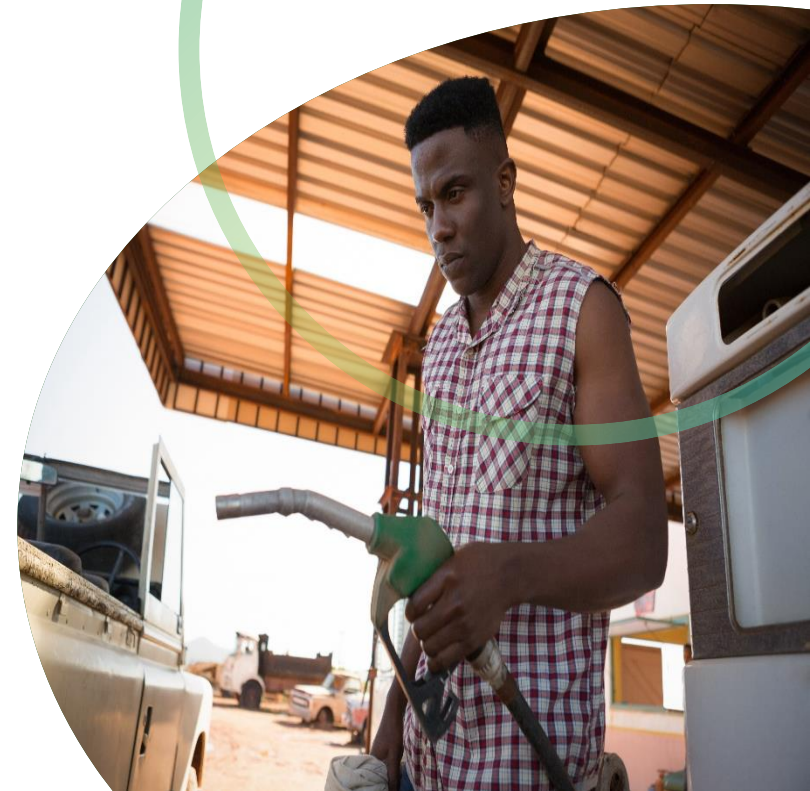
# About Us

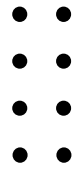


Coil Petroleum Zambia Limited is an independent reseller of bulk petroleum products, specializing in quality cross-industry fuel supply, fuel delivery and fuel management solutions. As a company, we are passionate about innovative services, processes and technologies that enable our clients to achieve optimal fuel efficiency.

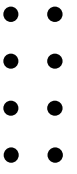
Our investments are directed towards opportunities that will create employment and develop competencies that are required by the Zambian economy.

Being holders of a Wholesale Fuel License issued by the Energy Regulation Board, our key objective is to secure distribution rights with oil marketing companies and oil refineries.





# Mission & Vision



Our vision is to become a lead and pre-eminent bulk fuel supplier in Zambia and beyond.

Our mission is to create unprecedented value for our clients, shareholders and employees.

# Our Core Values



## INTEGRITY

Integrity - We demonstrate ethical, fair and transparent behavior. Our actions earn the trust and respect of others.



## OWNERSHIP

We are responsible and accountable for our actions and performance. We are committed to continuously finding new and better ways to deliver value to the business



## PERFORMANCE

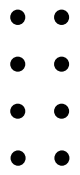
We actively pursue, define, measure and recognize excellence in all business activities.

# Goals & Objectives

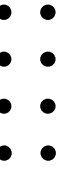


Our strategic goals and objectives are designed to strengthen the company's revenue-earning potential, win market share and build a reputable brand. Our main strategic goals are to:

- Promote efficient Fuel distribution to our customers;
- Facilitate an environment conducive to efficient and commercially justifiable investment;
- Create employment opportunities and develop small businesses in the sectors in which we have a business presence and;
- Ensure countrywide availability of fuel and related products at competitive prices.



# Our Services



## WHAT WE DO

We are an independent reseller of fuel with supply capabilities across Zambia through supply agreements with different major oil marketing companies.

We supply the most comprehensive range of quality lubricants and greases to a variety of industries. As experts, we advise our clients on how using the right lubricants can offer substantial savings by helping to maximize equipment efficiency, prolong capital equipment life, and reduce maintenance costs.



# Service Divisions



## PETROLEUM

### IN BULK SUPPLY

Wholesale petroleum products supplied and delivered straight to your premises



## LUBRICANTS

### FOR ANY INDUSTRY

Premium, high-tech oils, lubricants and specialty products for a range of machinery.



## CHEMICALS

### TO GO THE DISTANCE

Superior quality petrochemicals, additives and stabilizers for a wide variety of industries.



## LOGISTICS

### GEARED TO GO

Modern, competitively priced fuel transportation service and other related petroleum products.



## INFRASTRUCTURE

### TO OPTIMIZE OPERATIONS

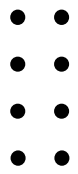
On-site petroleum depot and storage solutions to clients who place a premium on exceptional performance.



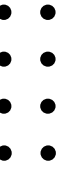
## RETAIL

### FOR THE FUTURE

Design and development of contemporary fuel stations for new and existing businesses



# Products



## Petroleum

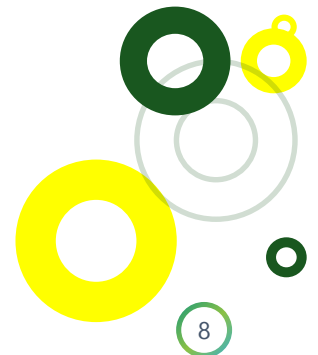
Diesel  
Petrol  
Paraffin  
Heavy Fuel Oil (HFO)  
Liquefied Petroleum Gas (LPG)  
Gases & Gas Mixtures  
Jet Fuel  
Aviation Gasoline  
Bitumen

## Lubricants

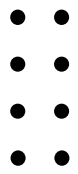
Automotive Lubricants  
On-Road Transportation  
(Trucks & Buses) Lubricants  
Off-Road Equipment (Earth  
Moving Machinery) Lubricants  
Marine & Railroad Lubricants  
Industrial Lubricants

## Chemicals

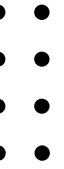
Polymers  
Solvents  
Explosives & Fertilizers







# Services



## Logistics

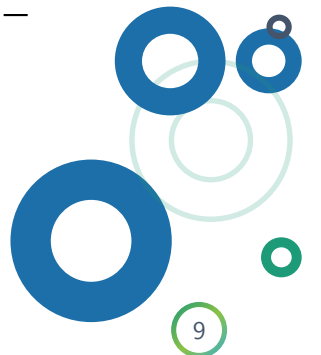
Logistics is the process of planning and executing the efficient transportation and storage of goods from the point of origin to the point of consumption. In an age where competitiveness, flexibility and customer service are key to success, a business has to be versatile enough to keep up with unexpected market demand.

## Infrastructure

Whatever your industry and however specialized your infrastructure needs, we offer assistance from site selection to depot design, regulatory compliance and approval, and construction.

## Retail

Whether your big dream is to build, expand or outsource a fuel station enterprise, Coil Petroleum Zambia Limited has the expertise, infrastructure and personnel to help you achieve your dream – anywhere in Zambia.





**[www.coilpetroleum.com](http://www.coilpetroleum.com)**

Stand Number 3073864,  
Along Great North Road (T2), Kabwe-Lusaka Road,  
Kabwe District, Central Province, Zambia.